



# Company Profile

Founded in 1993, Khulisa Management Services ([www.khulisa.com](http://www.khulisa.com)) is an experienced Monitoring, Evaluation, Research and Learning (MERL) firm headquartered in Johannesburg, South Africa.

Over the past 25 years, Khulisa has developed performance monitoring systems and carried out evaluations/research within and across multiple sectors including education, youth development, economic growth, health, nutrition, agriculture, democracy and governance, and others.

We utilize numerous M&E methodologies, tailored to suit the type of project, context and within fiscal, political and time constraints.

## Health

Khulisa has designed and implemented MERL interventions aimed at improving health outcomes and productivity in the health sector. Working with over 150 programmes in Africa including ministries of health, national AIDS commissions, colleges and universities, donors, NGOs, and community organisations, Khulisa assesses health services and the efficiency of health staff and management systems, assists in testing and building data quality, and standardizes data and data management to strengthen health systems. Khulisa has also carried out health evaluations to assist with evidence-based decisions and accountability. Khulisa's M&E work has helped to identify organizational management gaps, which undermine health service delivery if not addressed.

## Education

Although education in Africa has improved over the last few decades, the challenges are still immense. Approximately 40% of Africans over the age of 15, and 50% of women above the age of 25 remain illiterate. Early childhood development and secondary/vocational education is, in most countries, inaccessible to the majority of children. Thus, access continues to be a problem, compounded by poor quality provision, and inefficient systems.

From 2009-2015, Khulisa assessed more than 2500 primary, secondary and vocational schools in South Africa, Tanzania and Zambia. Our visits have given us insight into educational access, best practices, data quality and psychosocial the available resources to teachers.

## Impact Investing

Khulisa works with impact investors and fund managers to create measurable theories of change, performance indicators and targets, and Monitoring & Evaluation (M&E) strategies. These tools help to rigorously assess the social, environmental, and financial returns of impact investing activities and portfolios. Investments can maximize real positive impact on society and the environment and reduce negative impact while ensuring solid financial returns.

Khulisa's 30 years' experience and skills in M&E assists investors/fund managers to measure impact objectives and goals and to provide corrective action to increase impact. In particular, Khulisa assists impact funds by:

- designing M&E frameworks and Theories of Change;
- developing the data management systems for routing reporting from investees; and
- conducting third-party verification of reported data from investees to determine accuracy.



**40+** countries combined



**400+** program performance assessments



**200+** clients



**300+** evaluation and research studies



Data quality assessments in **20+** countries

## Khulisa Management Services

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## Agriculture

Khulisa successfully ventured into the agriculture sector in 2011 and has ever since been involved in over 20 agriculture projects. Using widely-accessible technology for knowledge diffusion, Khulisa has worked with agricultural extension services, ministries of agriculture, and other key implementing partners to improve the quality and quantity of agricultural extension information to farmers for greater food security and improved livelihoods.

## Socio-economic Development

Khulisa's work in Socio-economic Development began in 2009, with a focus on financial services – most specifically access to financial services – a critical and often overlooked component of economic growth. In Sub-Saharan Africa, over 80% of working age adults are denied access to finance either through absence of opportunity or lack of financial knowledge and skills.

## Democracy, Governance & Media

Khulisa expanded into the Democracy and Governance sector in 2012, working with the civil society movement Corruption Watch. We have since evaluated several democracy and media projects across eleven African countries.

## Business Intelligence & Data Visualization (BIDV)

Over the past decade, Khulisa played a critical role in supporting the public sector to make sense of the ever-increasing amount of organizational data. Our expertise in dashboard reporting, tracking tools, database design and utilizing web-based and mobile phone technologies has positioned Khulisa as experts in using BIDV for development. The rise of Free and Open Source Software (FOSS) solutions is revolutionizing the BIDV landscape. In addition, the presence of smart devices, faster 3G and HSDPA networks in Africa is increasing at a rapid pace. Our teams of experts and consultants are fully equipped to utilize these trends and deploy them to improve data collection and improve organizational systems.

Khulisa's Corporate Report is available on our website at <https://www.khulisa.com/about-us/corporate-report/>. Detailed past performance references of our work are available on request.



# Recent and current clients

## Local and international foundations and private voluntary organisations

Allan Gray Orbis Foundation  
Bill and Melinda Gates Foundation,  
Bloomberg Media Initiative Africa (Bloomberg Philanthropies)  
LEGO Foundation  
Project Last Mile (Coca-Cola)  
Sasol Inlazo Foundation  
Tshikululu Social Investments for the First Rand Foundation/FNB Fund  
Zenex Foundation  
Family Health International (FHI 360)  
Wits Health Consortium.  
Elizabeth Glaser Paediatric Aids Foundation (EGPAF)

## Bilateral and multilateral donor organisations

The United States Government (USAID, U.S Department of State, US Centers for Disease Control)  
The South African Government (The Presidency: Department of Performance Monitoring and Evaluation (DPME), Department of Basic Education (DBE), South African Department of Science and Innovation (DSI) and Department of Science & Technology (DST)  
U.K. Department for International Development (DFID)  
Global Alliance For Livestock Veterinary Medicines (GALVmed)  
Japan International Cooperation Agency (JICA)  
The Global Fund for HIV, TB, and Malaria  
United Nations Children's Fund (UNICEF)  
United Nations World Food Programme (WFP)